Requirements Solicitation Plan: Think Fast

Conducted for Think, Inc. by EPIC Consulting

July 12, 2014

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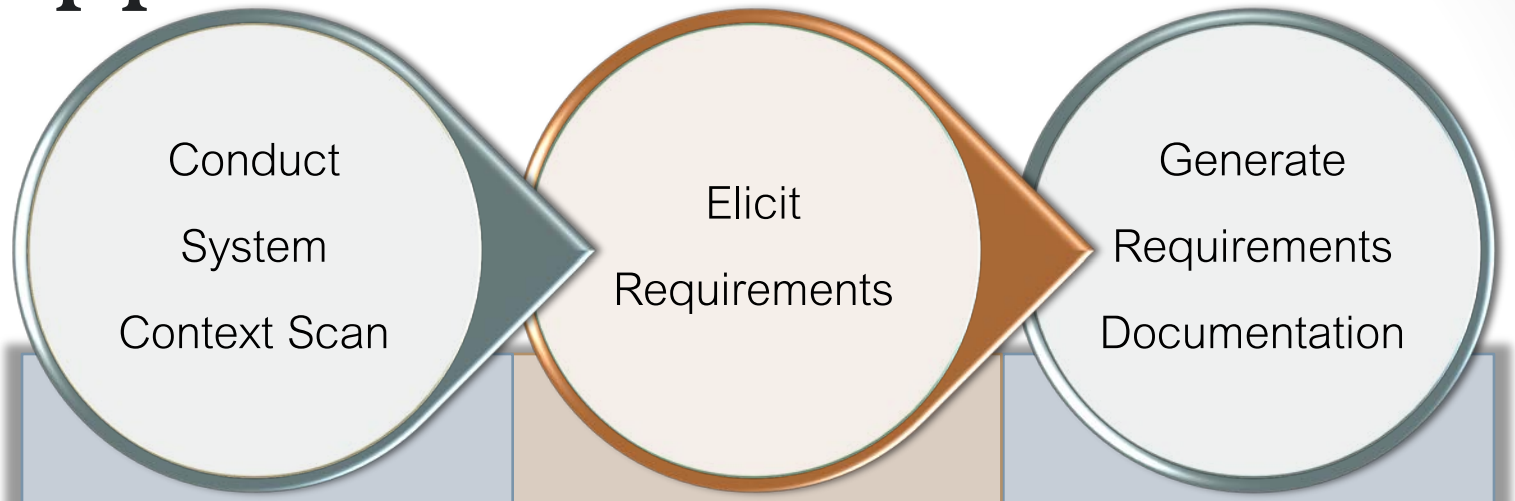
Background

- EPIC Consulting will work with the Director of Marketing at Think Inc. to develop the new online Sales Compensation Tool: Think Fast – which will integrate into the organization's existing suite of enterprise applications
- This briefing covers the Requirements Solicitation Process for this endeavor

Approach



- Review requirement sources, context objects and context object relationships and properties
- Align with subject, usage, IT, and development facets

- Conduct interviews with key stakeholders
- Review requirements sources such as previous requirements documentation, user manuals, laws and regulations etc.

- Develop Glossary
- Create Context Models
- Develop Use Case Scenarios

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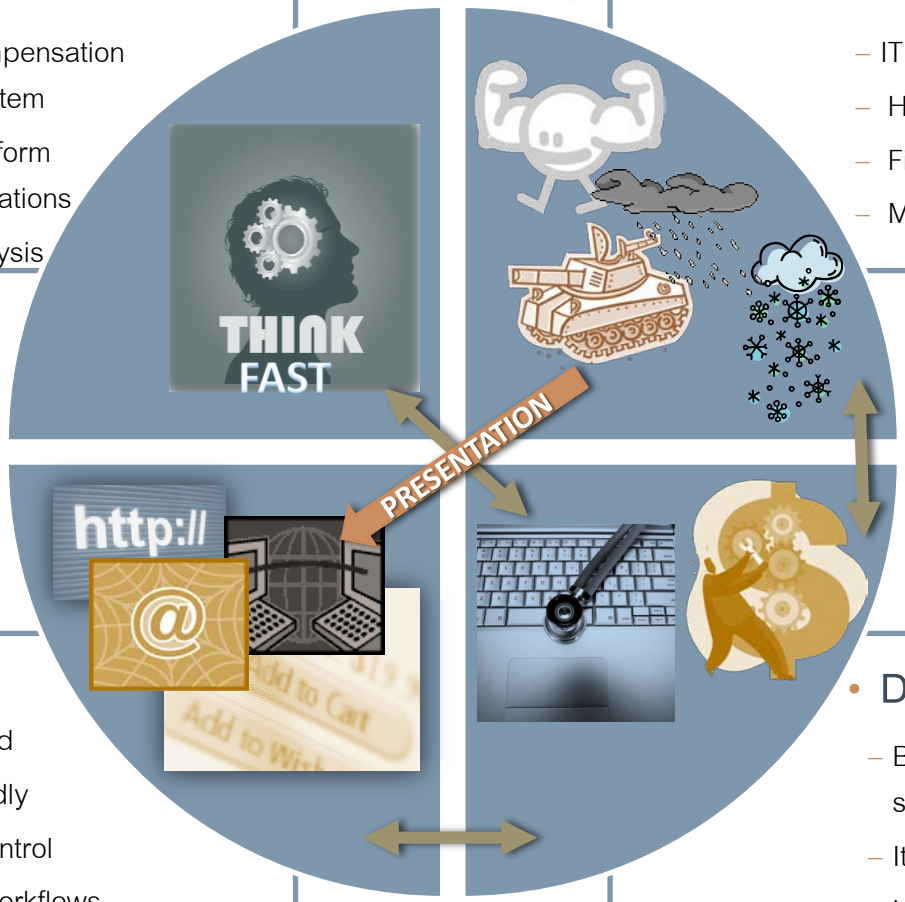
Sample Data from System Context Scan

- **Subject**
  - Sales Compensation Mgmt. System
  - Cross platform communications
  - Sales analysis

REPRESENTATION

- **IT Systems**
  - IT Data WH (Think Big)
  - HR (Think Rain)
  - Finance (Think Snow)
  - Marketing(Think Tank)



- **Usage**
  - Web-based
  - User-friendly
  - Access control
  - Variable workflows

- **Development**
  - Budget, scope, schedule
  - Iterative process
  - Lifecycle considerations

How the facets interrelate

- The real world is represented within the system
- The represented world is presented for use
- The user associates the presentation to the real world
- Developmental aspects of each

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Deliverables

- **12 JUL:** System Context Scan Crosswalk – MS Excel Worksheet
- **31 JUL – 31 AUG:** Requirements Elicitation Interviews – Verbal Interviews, MS Word Summary Report
- **30 SEP:** Requirements Documentation
  - Glossary of context objects, properties and relationships – MS Word Document
  - Use Case Scenarios – MS Word Document
  - Context models / templates (i.e., reference or domain model) - TBD

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